# **Marketing Certificate**

# **Marketing Certificate Requirements**

## 18 credits

Code	Title	Hours
STAT 2040	Business Statistics (Prerequisite: ISA 2010 and GE MATH)	3
MKTG 3010	Marketing Principles (ALPP)	3
MKTG 3450	Consumer Behavior	3
MKTG 3500	Digital Marketing	3
MKTG 4100	Marketing Research	3
MKTG 4800	Marketing Strategy	3

### **Completion Requirements**

1. Grade C- or higher in each required discipline course.

2. GPA 2.5 or higher in required discipline courses.

### Marketing Certificate Program Learning Outcomes

At the successful conclusion of this program, students will be able to:

- 1. Evaluate real world business situations related to the core business functions of marketing & management.
- 2. Analyze real world business situations by identifying relevant business issues, performing appropriate quantitative and qualitative data analysis and synthesis, formulating viable courses of action.
- 3. Create and deliver professional quality oral presentations and written work products.
- 4. Develop a marketing research study and prepare and present the findings.
- 5. Create a comprehensive integrated marketing plan for a new product introduction.